

Flash Note

By MAKE Consulting

October 2011

A Select Few OEMs to Gain a Foothold in South Africa

Contents

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The South African government launched the Independent Power Producers Procurement Programme on August 3, 2011, which essentially introduces a new green policy in the country.

The new procurement program that is designed to contract over 3.7GW of renewable energy capacity by 2017, aims to fuel economic growth, increase available power supply, and help to reduce high unemployment.

While over 2GW of wind power capacity is currently permitted and ready to start development, developers and wind turbine manufacturers are challenged by localization and ownership requirements in the market.

This FlashNote examines South Africa's first renewable energy tender, its specific requirements, and the impact the tender will have in the market. The research evaluates wind turbine manufacturer's positioning ahead of the November tender.

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Adding value to your renewable energy business

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Project Pipelines		Project Pipeline	Project Pipeline	Project Pipeline
Policy Event Horizons		Policy Event Horizon		Policy Event Horizon

Annual publishing plan is tentative and subject to change

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Research Notes are 10-20 pages of comprehensive analysis of specific trends in the industry. They are published 8 times a year and cover topics such as capacity shortages, order announcements, emerging markets, policy changes and strategic changes in the competitive landscape etc.



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Flash Notes are 1-2 pages of instant expert responses to important events. They are published ad hoc and cover topics such as M&A activities, major contracts, product launches, policy changes etc. Flash Notes are published minimum 20 times a year.

Market forecasts and data are published annually, bi-annually and quarterly depending on subscription level and include forecasts of new installations and accumulated MWs on a 5 year scale divided on specific regions and on a global basis.

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